

**YOUR
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OF
RETAIL**

INDIA RETAIL FORUM 2009

September 16-17, 2009, The Renaissance, Mumbai, India

CONFERENCE • EXHIBITIONS • AWARDS

Industry Partners



Confederation of Indian Industry



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RETAILERS ASSOCIATION OF INDIA



SHIPPING CENTERS ASSOCIATION OF INDIA



INDIA RETAIL FORUM

www.indiaretailforum.in

Conference Theme: RETAIL for INDIA Tomorrow

Agenda– Updated 15th Sep, 4pm

Day One, 16th Sep '09, Wednesday

08:30 onwards	Registration & Breakfast
09:30 – 10:00	Walk Through IRF 2009 Highlights
Plenary	Inaugural Session
10:00 – 10:15	IRF Intro Conference Anchors: Anish Trivedi, CMD, Banyan Tree Communications & Jayant Kochar, MD, Go Fish Retail Solutions
10:15 – 11:00	Welcome Address B S Nagesh, Chairman, IRF '09 & Vice Chairman, Shoppers Stop Prelude to Power Tracks Vikram Bakshi, MD, McDonald's (North & East India)
11:00– 12:00	Retail Learning Live learning from India's some of the most aggressive brands & retailers – Introspect on the retail journey so far Dr.Stephane Le Moullec, Strategic Director, Caulder Moore, UK Vineet Kapila, CEO, Spencer's Retail Hemant Bakshi, ED, Sales & Customer Development, HUL V Ramachandran, Director, Sales & Marketing, LG India Anchor: Raghu Pillai, President and Chief Executive, Operations & Strategy, Reliance Retail International Observer: Paul Martin, Business Dev. Director, Planet Retail
12:00 – 12:20	Retail: Crossing Frontiers Wolf Jochen Schulte-Hillen, Chairman, SH Selection GmbH
12.20 – 13.00	Retail Trends Frank Riso, Sr. Director, Retail Solutions, Motorola Enterprise Mobility Business Marco De Lorenzo, Industry principal, consumer products, APac, SAP
13.00 – 13.30	No Stopping India!
13.30 – 14.30	Q&A with Kishore Biyani , Founder & CEO, Future Group by B.S.Nagesh, Chairman IRF
14:30– 18:30	Lunch
14:30– 15:30	Retail Power Tracks - Concurrent Sessions

Retail Power Track 1: Ball Room A	Retail Power Track 2: Ball Room B
Fashion Chair: Shumone Chatterjee, MD, Levi's (India) Panel: Akhil Chaturvedi, Director, Provogue Chetan Shah, MD, Pepe (India) Prasad Pabrekar, MD, Spykar Pradeep Hirani, Chairman, Kimaya Fashions M Tikmany, CEO, Vedant Fashions B S Ahluwalia, President, Koutons Vishak Kumar, COO, Madura Garments Rishi Vasudev, Business Head, Arvind Brands Dhruv Bogra, Business Head, Retail, VF Arvind Brands Sanjay Bindra, Director, Biba	Food & Grocery Chair: Sadashiv Nayak, President, Big Bazaar & Food Bazaar Panel: K. Radhakrishnan, CEO, Reliance Retail Rajeev Krishnan, Head, Hyper Market, Bharti Retail (Easy Day) Ashutosh Chakradeo, Business Head - Food & Grocery, HyperCity Satendra Aggarwal, CEO, Super Market Business, ABRL B.V.K. Raju, Partner, Q-Mart Ambeek Khemka, Group President, Vishal Retail Pradeep Sen, MD, India, NCR Corp.

15:30– 16:30	<p>Retail Power Track 3: Ball Room A</p> <p>Shoes & Accessories Chair: Manoj Chandra, VP, Bata India</p> <p>Panel: Anupam Bansal, ED, Liberty Rafique Malik, CMD, Metro Shoes Inder Dev Singh Musafir, Director, M&B Footwear Asif Merchant, MD, Catwalk Sumit Jhunjhunwala, Head Sales, Reebok India Pradyuman Raina, VP, Dev & Strategy, Sports Station Jonathan Torres, Director, Melvo GmbH David Bray, Sr. Director, Retail, Asia Pac, JDA</p>	<p>Retail Power Track 4: Ball Room B</p> <p>Beauty Care Chair: Rohan Vaziralli, Country Manager, Estee Lauder</p> <p>Panel: Xavier Bertrand. MD, Chanel India Rakshit Hargave, COO, Lakme Lever Sameer Prasad, COO, Planet Retail (The Body Shop) Ashutosh Bharadwaj, COO, VLCC Personal Care Rakesh Pandey, CEO, Kaya Clinic Dinesh Dayal, COO L'Oréal India Dharmendra Manwani, CEO, Jean-Claude Biguine</p>
16:30– 17:30	<p>Retail Power Track 5: Ball Room A</p> <p>Restaurants & Food Courts Chair: Jayant Kochar, MD, Go Fish Retail Solutions</p> <p>Panel: Niren Chaudhary, MD, Indian Subcontinent, Yum! Vikram Bakshi, MD, McDonald's (North & East India) Ajay Kaul, CEO, Domino's Pawan Gandhok, CEO, Litebite Foods Sunil Kapur, Chairman, Blue Foods Alok Gupta, Director, Café Coffee Day Samir Kuckreja, MD, Nirula's Gaurav Ahuja, MD & COO, Red Ginger Hospitality Kamlesh Barot, Director, Encore Hotels Vishal Kapoor, Head - Marketing & Product Development, Barista</p>	<p>Retail Power Track 6: Ball Room B</p> <p>Jewelry & Watches Chair: Bijou Kuriem, President & CE, Lifestyle Vertical, Reliance Retail</p> <p>Panel: Sandeep Kulhalli, VP, Retail & Mktg, Tanishq Rahul Vira, CEO, Gili Gibson Vedamani, ED, Kirtilal Kalidas Jewellers Vijay Jain, CEO, Orra Prasad Kapre, Co-Chairman, FICCI Gems and Jewellery sector Tetsuji Ishimaru, MD, Seiko India Ajay Chawla, Global business Head, Titan</p>
17:30– 18:30	<p>Retail IT Conclave</p> <p>Anchor: Arun Gupta, Group CTO, Shoppers Stop</p> <p>Panelists: Rakhee Nagpal, MD, DVS Lokvir Kapoor, CEO, Pine Labs Navin Joshua, ED & CEO, VCustomer Mohit Oberoi, ED & CEO, Polaris Retail David Bray, Sr. Director, Retail, Asia Pac, JDA Mark Wallace, Product Line Director, NCR Corp. Mukesh Mathur, Director & Business Head, Oracle Retail, India Rajiv Prakash, Director, BD & Strategy, Future Knowledge Services Marco De Lorenzo, Industry principal, consumer products, APac, SAP Raja Ray, Director, Product Management, Integrated Software Solutions, VeriFone Inc</p>	
18:30– 19:30	<p>Evening Workshop: Shop-in-shop/ sub-lease</p> <p>Lead: Robert Stoker, VP, Development , Wal-Mart Int (India)</p> <p>Panel: Gordon Reid, COO, Star Bazaar Shiv Murthy, President, B&M, ABRL Vineet Kapila, CEO, Spencer's Retail K. Radhakrishnan, CEO, Reliance Retail Sadashiv Nayak, President, Big Bazaar & Food Bazaar Seshu Kumar Tirumala, Business Head, ITC, Chaupal Sagar</p>	
19:30 – 20:00	<p>Jayne Rafter Talk Show <i>with</i> Richard Faulkner, Deputy Chief Executive, Mamas & Papas, UK</p>	
20:00 hrs	<p>The Evening of Retail Titans - Retailtainment with Cocktails & Dinner</p>	

DAY 2, 17th Sep '09, Thursday

<p>08:30 onwards 09:00 – 10:00 10:00 – 13:00 10:00 - 11:00</p>	<p>Registration & Breakfast Walk Through IRF Highlights 2009 Retail Power Tracks & Workshops - Concurrent Sessions Morning Workshop Alternate Retail Spaces & Channels</p> <p>Anchor: Ravi Pahuja, VP, Operations, Odyssey Panel:</p> <table border="1" style="width: 100%;"> <tr> <td style="width: 50%;"> Gopalakrishna Janardan, WebSphere Commerce Sales Leader, India / South Asia, IBM Narasimha Jayakumar, Business Head, Google India Sundeep Malhotra, CEO, HomeShop18 </td> <td style="width: 50%;"> Vivek Mathur, VP, Corp. Planning & e-commerce, Shoppers Stop Andrew Cornish, MD, Manchester Airport S. Gagarin, Chief RM, Indian Railway Catering and Tourism Corporation (IRCTC) </td> </tr> </table>		Gopalakrishna Janardan, WebSphere Commerce Sales Leader, India / South Asia, IBM Narasimha Jayakumar, Business Head, Google India Sundeep Malhotra, CEO, HomeShop18	Vivek Mathur, VP, Corp. Planning & e-commerce, Shoppers Stop Andrew Cornish, MD, Manchester Airport S. Gagarin, Chief RM, Indian Railway Catering and Tourism Corporation (IRCTC)
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<p>11:00 - 12:00</p>	<p>Retail Power Track 7: Ball Room A Home & Interiors</p> <p>Chair: Hem C Javeri, Co-Founder, Forum Synergies</p> <p>Dipali Goenka, Director, Welspun Retail C K Nair, Head, Home Stop Mahesh Shah, CEO, Home Town Manish Parekh, Director, @home, Nil Kamal Varun Jiwrajka, Director, Alok Industries Arun Mahajan, MD, Style Spa Bharat Ram, VP, Retail, Himatsignka Wovens K G George, Head, Retail, TTK Prestige (Smart Kitchen)</p>	<p>Retail Power Track 8: Ball Room B Consumer Electronics</p> <p>Chair: Ajit Joshi, CEO & MD, Infiniti Retail (Croma)</p> <p>Ravindra Zutshi, Deputy MD, Samsung India Nilesh Gupta, Managing Partner, Vijay Sales Srikant Gokhale, CEO, Impact Retail (X-cite) Manoj Kumar, CEO, eZone & Electronic Bazaar B. A. Srinivasa, Director, Viveks Ajay Baijal, President and Chief Executive, Reliance Digital Sunil Mehta, CEO, Next Retail Mohit Oberoi, ED & CEO, Polaris Retail</p>		
<p>12:00 - 13:00</p>	<p>Retail Power Track 9: Ball Room A Leisure - Books, Music & Gifts etc.</p> <p>Chair: Jai Subramaniam, Former Director, Landmark</p> <p>C.B. Navalkar, CEO, Crossword T S Ashwin, MD, Odyssey K Dasaratharaman, President, Specialty Retail Businesses, Spencers Retail Deepinder Kapany, Business Head, Reliance TimeOut Shashindra Nath Mishra, COO, Apeejay Oxford Bookstores</p>	<p>Retail Power Track 10: Ball Room B IT, Mobile & Gadgets</p> <p>Chair: Shankar Subramanian, Director, Retail, Nokia India</p> <p>Arti Mehta, CMO, The Mobile Store Sanjeev Mahajan, CEO, Hotspot Retail Vijay Menon, CEO and co- founder, MobileNXT Rajiv Handa, Sr. VP , Retail, Reliance Communication Ashy Sehgal, CEO, Future Axiom</p>		
<p>13:00 – 13:45 13:45 – 14:30</p>	<p>Lunch Workshop Business Intelligence Simplified</p> <p>Anchor: Niraj Jaipuria, Director, Regional Sales, Asia Pacific, BI Retail</p> <p>Panelists: Ash Kejriwal, Former Director ePlay, UK Ushir Bhatt, CEO, Future Knowledge Services Vikas Prabhu, Head , IT, The Mobile Store Col. Chandhoke, CFO, Victorinox India Gaganjit Kahlon, Head, IT, Gini & Jony Radhakrishna Pillai, CIO, Religare Wellness Anurag Srivastava, Head - Private Label Business, ABRL Meheriar Patel, Head, IT, Globus Arun Dey, Chief Executive (Automotive), Reliance Retail Dippankar Halder, Head, Small Format, Bharti Retail</p>			

14:30– 15.15	<p>CII Conclave – Funding in Retail – A Session with experts in funding & FDI</p> <p>Anchors: Cyril Shroff, Managing Partner, Amarchand Mangaldas</p> <p>Panel: Sanjiv Bhasin, CEO, DBS Bank Raul Rai, MD, General Atlantic Jyoti Sagar, Founder J Sagar Associates (JSA) Pankaj Jaju, Sr VP & Head, Retail Practice, Enam Securities</p>
15:15 – 16:00	<p>Multiplex Operators Conclave</p> <p>Chair: Deepak Asher, President, Multiplex Association of India</p> <p>Panel: Rasesh Kanakia, Chairman, Cinemax Atul Goel, MD, E-City Ventures Rishi Negi, COO, Fame India Pramod Arora, Group President, PVR Alok Tandon, CEO, INOX Deepak Marda, Jt. MD, Cinepolis India</p>
16:00– 17:00	<p>SCAI Conclave - A Session with Shopping Centre Developers & IPCs</p> <p>Anchors: Anuj Puri, Chairman & Country Head, Jones Lang LaSalle Meghraj Pranay Sinha, MD, Star Centres</p> <p>Panel: Dharmesh Jain, CMD, Nirmal Grp Kush Medhora, COO, EWDPL Nikhil Chaturvedi, MD, Prozone S. Raghunandan, CEO, Prestige Retail Grp Kishore Bhatija, MD, Inorbit Parag Munot, MD, Kalpataru Anurag Mathur - MD, Cushman & Wakefield India Manish Kashyap, MD, Transaction Services, CBRE Shubhranshu Pani, MD, Retail, JLLM Shilpa Malik, President & CEO, Star Centres Ashwin Puri, CEO, Property Zone, India</p>
17:00 – 19:00	<p>RAI Conclave - Defining the Future - A Session with India's top Retail Majors</p> <p>Anchors: B S Nagesh, Chairman, IRF '09 and Chairman, Retailers Association of India Vikram Bakshi, MD, McDonald's (North & East India)</p> <p>Panelists: Kishore Biyani, Founder & CEO, Future Group Vinod Sawhny, President & COO, Bharti Retail Amit Burman, Vice Chairman, Dabur Mehul Choksi, Chairman, Gitanjali Group Rakesh Biyani, Director, Pantaloon Retail T S Ashwin, MD, Odyssey Gordon Reid, COO, Star Bazaar Kabir Lumba, ED, Lifestyle Pramod Arora, Group President, PVR</p>
19:30 - 21:00	Cocktails
21:00 – 23:00	The Images Retail Awards
23:00 onwards	Celebrations & Gala Dinner